

To: City of Leesburg

Leesburg, FL

Attn: David Wilson

Phone:

Fax:

Email: dwilson@ci.leesburg.fl.us

In reply to your request:

HP Quote #

PCBC-07106-02

Created

11/14/2007

Expires

2/12/2008

Your HP Sales Contact:

Mary Cavanaugh

Phone: 800-277-8988/70583

Fax:

Email: mary.cavanaugh@hp.com

Payment Terms:

Net 30 days, subject to credit approval

Submit Purchase Order To:

Angella Darrington

Phone: 1-800-386-1118

Fax:

Email: angella.darrington@hp.com

Solution	Net Price
Hardware Total:	\$96,410.03
Software Total:	\$3,172.99
Support Total:	\$16,562.25
Other Total:	\$0.00
Shipping and Handling Total:	\$0.00
Grand Total:	\$116,145.27
Estimated Delivery upon order entry:	3 weeks
Delivery Method Standard Delivery Duty Paid	



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No.	Qty	Product	Description	Extended Item Net Price	Estimated Delivery Upon Order Entry
			Complex 1		
0100	1	412152-B22	HP BLc7000 CTO 3 IN LCD Encl	3,491.98	9 days
0101	8	403435-B21	HP BL465c G1 CTO Blade	6,782.80	3 weeks
	8	Opt. 0D1	Factory integrated		3 weeks
0102	8	440763-L21	HP ProLiant BL465c G1 O2218HE FIO Kit	3,992.00	9 days
0103	8	440763-B21	HP ProLiant BL465c G1 O2218HE Kit	3,871.92	9 days
	8	Opt. 0D1	Factory integrated		9 days
0104	16	408853-B21	HP 4GB Reg PC2-5300 2x2GB Kit	6,239.20	6 days
	16	Opt. 0D1	Factory integrated		6 days
0105	16	431935-B21	HP 72GB 15k 2.5 Single Port HP SAS Drive	5,744.32	6 days
	16	Opt. 0D1	Factory integrated		6 days
0106	8	403619-B21	HP BLc QLogic QMH2462 FC HBA Opt Kit	4,559.92	6 days
	8	Opt. 0D1	Factory integrated		6 days
0107	8	339778-B21	HP Raid 1 Drive 1 FIO Setting		3 weeks
0108	8	405102-B21	HP SA E200 64MB FIO Cache	552.00	3 weeks
0109	3	405024-B21	HP BL685c G1 CTO Blade	11,532.39	3 weeks
			If this product is ordered prior to 12/12/2007, the net price of this item would be \$10,943.46		
	3	Opt. 0D1	Factory integrated		3 weeks
0110	3	409612-L21	HP BL685C G1 O8216 2P FIO Kit	6,723.03	3 weeks
0111	3	409612-B21	HP BL685C G1 O8216 2P Kit	5,556.15	3 weeks
	3	Opt. 0D1	Factory integrated		3 weeks
0112	24	408853-B21	HP 4GB Reg PC2-5300 2x2GB Kit	9,358.80	6 days
	24	Opt. 0D1	Factory integrated		6 days
0113	6	431935-B21	HP 72GB 15k 2.5 Single Port HP SAS Drive	2,154.12	6 days
	6	Opt. 0D1	Factory integrated		6 days
0114	3	403619-B21	HP BLc QLogic QMH2462 FC HBA Opt Kit	1,709.97	6 days
	3	Opt. 0D1	Factory integrated		6 days
0115	3	339778-B21	HP Raid 1 Drive 1 FIO Setting		3 weeks
0116	3	351580-B21	HP SA 641/642/E200 128MB BBWC Kit	249.18	6 days
	3	Opt. 0D1	Factory integrated		6 days
0117	2	399593-B22	HP BLc 1/10Gb VC-Enet Module Opt Kit	7,904.52	6 days
	2	Opt. 0D1	Factory integrated		6 days
0118	2	409513-B21	HP BLc 4G Virtual Connect FC Opt Kit	13,175.12	6 days
	2	Opt. 0D1	Factory integrated		6 days
0119	6	412138-B21	HP BLc7000 Encl Pwr Sply IEC320 Option	1,140.06	6 days
	6	Opt. 0D1	Factory integrated		6 days

HP Confidential and Proprietary Information Do Not Share.

Shipping and handling charges are stated separately for Hewlett-Packard standard transportation and not included in product prices quoted
Delivery quoted is in weeks. Taxes, if applicable, are not included. Payment on partial shipments will be considered acceptable unless
otherwise noted on your purchase agreement. All prices are for USA end use only.



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No.	Qty	Product	Description	Extended Item Net Price	Estimated Delivery Upon Order Entry
0120	6	412140-B21	HP BLc Encl Single Fan Option	684.00	3 weeks
	6	Opt. 0D1	Factory integrated		3 weeks
0121	1	412142-B21	HP BLc7000 Encl Mgmt Module Option	607.00	6 days
	1	Opt. 0D1	Factory integrated		6 days
0122	1	413380-B21	HP BLc7000 3 PH NA/Jp FIO Power Mod Opt	128.99	9 days
0123	1	417688-B22	HP BLc7000 FIO 16 ICE-BL License	3,172.99	2 weeks
0200	1	HA104A3	HP 3y 4h 24x7 HW Support		
	1	Opt. 7FX	c7000 Enclosure HW Supp	927.00	
	11	Opt. 7FY	c-Class Server Blade HW Supp	4,059.00	
0300	1	HA114A1	HP Installation and Startup Service		
	1	Opt. 56N	HP Startup Insight Control Environ SVC	3,040.00	
	11	Opt. 5CY	c-Class Server Blade HW Install SVC	2,090.00	
	1	Opt. 5FY	HP Startup BladeSys c-Class Infrastr SVC	4,028.00	
0400	4	221692-B21	Storage Works LC/LC 2m Cable	252.56	6 days
0500	1	HA124A1	HP Technical Installation Startup SVC		
	1	Opt. 56H	HP Startup BladSys c7000 Encl Ntwk SVC	2,418.25	
Grand Total:				\$116,145.27	

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Print Date: 11/14/2007 2:49:03PM



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The products, prices and purchase or lease of the products under this quotation will be governed by the Terms and Conditions of Purchase Agreement Number A4Y30 between BUYER and Hewlett-Packard Company which expires on 08/31/2009. This quotation is valid for 90 days or the expiration date of the referenced purchase agreement or any promotion which may be included herein, whichever comes first.

Reference to the Purchase Agreement Number must be included in BUYER'S ORDER.

Unless indicated differently this quote is subject to the terms and conditions as set forth in your purchase agreement A4Y30, WSCA.

For payment purposes only, installation, inspection, and acceptance are deemed at time of delivery. The payment terms for the order (including, but not limited to, hardware(HW), software(SW), HW/SW Support and Installation with the purchase of product) contained within this Legal Quotation are Net 30 days from the date of the invoice. The invoice for this order will generate at the same time the hardware and/or software product(s) ship and payment for all items is expected within 30 days upon receipt of a proper invoice whether or not the installation/service has occurred at the time payment is due. If you anticipate that your installation site will not be ready within 30 days of delivery, please contact your HP sales representative to discuss alternative pricing options.

Hardware Title Passes At: At Delivery, Named Place of Destination

Please reference Hewlett-Packard's quote number, purchase agreement number (if applicable), item sequence and the following information on any resulting purchase order:

- Your requested delivery date
- The name and telephone number of the individual who is the end-user contact that Hewlett-Packard may call for product support information.
- If applicable, your support identifier or handle name, on any previously purchased support contract, covering the system on which any software herein quoted will be installed. The support identifier or handle is the one assigned when a support agreement is purchased.

Please contact your Hewlett-Packard Sales Representative should you have any technical questions or any other questions.

HP has financing options for technology solutions for the End User. If in the U.S., please contact the HP Technology Finance representative or call 1-888-999-HPTF (4783) for more information; if in Canada, please call 1-800-HP-LEASE (1-800-475-3273).

Prices are exclusive of use, sales, value added and other taxes. When applicable, such taxes will appear as a separate item on HP's invoice. Should the item(s) being quoted herein be exempt from sales tax, please ensure that the appropriate valid Tax Exemption Certificate, referencing Hewlett-Packard Company as the vendor, be forwarded to your Hewlett-Packard Order Processing Coordinator.

California law requires collection of a recycling fee for laptop computers, LCD desktop monitors, and CRTs (monitors and TVs). For more information, go to www.hp.com/go/hwrecycle. Applicable recycling fees may not be reflected in this quotation. Such fees will be included on your invoice upon order.

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